Adobe Sign and Icertis.

Accelerate contract processes across your organization with Adobe e-signatures.

The velocity of business is increasing. To survive, businesses must find innovative ways to do more in less time while mitigating risk. By combining the intelligent Icertis Contract Management (ICM) platform with Adobe e-signatures, enterprises are transforming the way they do business by simplifying contract management and approval while increasing compliance and elevating the customer experience across every major business function.

Propel purchasing processes.

From NDAs and RFPs to SOWs and renewals, contracts play a critical role in procuring the suppliers, goods, and services your business relies on. With Adobe Sign and the ICM platform, you can accelerate contract approvals with e-signatures that ensure the right people sign the right contracts in the right places in no time. Automatically populate data in RFIs and RFPs to streamline creation and management. Accelerate approvals by sending agreements to anyone in just a few clicks, and enable recipients to sign from any device. Monitor the status of outstanding contracts with real-time tracking. And minimize risk by archiving a complete audit trail with approved documents.

Ensure legal compliance.

The legal department plays an important role in contract creation and oversight. Corporate attorneys and paralegals need to be able to easily oversee the creation and execution of all your corporate agreements to monitor risk and ensure compliance. But it's not practical or efficient for them to manually write or monitor each one. With the ICM platform and Adobe Sign, you can create templates that include all required elements for different types of agreements, so everyone across the organization can confidently create preapproved agreements for common tasks—like NDAs—without hands-on legal help. And you can set up predefined approval workflows to ensure agreements are automatically routed to the right approvers in the right order. Adobe e-signatures comply with industry-leading standards—including PCI DSS, HIPAA, SOC 2 Type 2, and ISO 27001—for data privacy and security.

Increase financial visibility.

Financial executives need to have insights into the transactions, financial liabilities, and compliance exposure that impacts the bottom line. Get crystal-clear visibility with Adobe Sign and the ICM platform. Automatically monitor all outstanding financial agreements in real time—so you always know where they are in the approval process and when they have been signed. Reduce labor costs by processing contracts with greater speed and accuracy. And easily access archived contracts, which are stored with an audit trail that logs each step of every transaction.

Speed up sales.

When it comes to making the sale, timing is everything. Empowering your sales team to capitalize on opportunities faster can give your company a competitive advantage. With Adobe Sign and the ICM platform, you can accelerate the sales process by making it easier to create proposals and contracts, and get them approved right away. Use the self-service contract wizard to quickly draw up agreements. Manage contracts from within the applications your business already relies on. Easily send contracts for e-signature with a few simple clicks. And enable customers to sign in minutes, whether they're in the office or on the go. You can even monitor your sales pipeline in real time, so you always know where every deal stands.

Adobe Sign: The fastest way to the dotted line.

Adobe has been a trusted leader and innovator in secure digital document technology for more than 20 years. That's why organizations of all sizes rely on Adobe Sign to transform manual processes into all-digital experiences and speed every transaction in every department. Our top-rated integrations are prebuilt to run directly inside the enterprise applications that today's businesses rely on. And our e-signatures comply with the broadest range of legal requirements, the most demanding industry regulations, and the most stringent security standards around the world.

ICM: A trusted platform.

Business leaders around the world trust the ICM platform to solve their most difficult contract management problems. Daimler, 3M, and Microsoft are among the innovative companies that chose Icertis to help them manage risk, respond to change, and capitalize on new sources of value. Today the ICM platform helps 750,000 users manage over 2.5 million contracts in 90 countries and 40 languages. More than a repository of static documents—those contracts are strategic assets that provide the foundation for commercial relationships valued at over $320 billion.